

"DataLink has provided the kind of strategic consulting and guidance that I have found to be rare. Their ability to listen and understand our needs as well as help us plan for our future growth is invaluable. They definitely are a true partner."

- Bill Hughes  
CFO, Advanced Pain Management

## TECHNICAL CAPABILITIES

- Professional Consulting Services
- IT Support Services
- Corporate Audio, Video Services
- Structured Cable | Wireless Access
- Physical Security
- Business Communications

## LASTING RELATIONSHIPS

"We have clients that have been with us since we began supporting them in the early 1990's. Our client relationships don't end after the job is done, they continue for years and years because of our personal touch... They know that we really do care about their success. We prove it every day."

- Mylon Staton  
President, DataLink

## COMPLETE COVERAGE

DataLink is based in Millersville, MD and supports your local, regional, and national locations.



## We Make "IT" Easy



## ProLink IT Services

# Hybrid Cloud & Virtualization

### Leveraging SalesForce.com, Dropbox, MS Office 365, Amazon Cloud, Google or similar Software-as-a-Service apps?

We can integrate these public solutions with your private cloud service – whether your private cloud is set up in the DataLink data center or on your premises.

In a hybrid cloud arrangement, some applications and data are hosted by an organization within its own data center (private), while other applications and data are hosted by a third-party service provider (public).

DataLink's *ProLink Hybrid Cloud* is ideal for organizations that want to choose the best match for their workload requirements at any given time, and/or want to expand the capabilities of their own IT infrastructure. This allows you to:

- Reap the cost and scale benefits of a public cloud
- Achieve the security and control of a private cloud

**DataLink will implement a private cloud hosted in your own data center – or at our secure facility – and help you choose a public cloud service from among the best providers. The resulting *ProLink Hybrid Cloud* will:**

- Integrate public and private clouds
- Provide a scalable, flexible IT infrastructure
- Support standardized and customized applications
- Offer the right combination of shared and dedicated resources
- Implement appropriate levels of security and data protection
- Deliver 24/7 technical support by certified engineers

**With *ProLink Hybrid Cloud* you'll get a dedicated account management team comprised of a technician who provides day-day support, a business consultant who advises you on technology issues, and a technology specialist who provides you with high level engineering and design consultation.**

## We Make IT Easy

Ready to simplify and save with virtualization and the cloud? DataLink has solutions that are right for your organization – at a cost that makes sense.